

101 CMR 429.00: Rates for Certain Sexual and Domestic Violence Services  
**Frequently Asked Questions**

*Q: I have read the proposed regulation, but do not understand how the rates for each service type and model were developed or what they include.*

A: In order to understand the information that was analyzed and included in the calculation of each program's rate, EOHHS has posted "Supporting Materials" for each of the individual service types. We would recommend that you open the spreadsheet in Excel (not Adobe).

For Community-based DV, Rape Crisis Centers, SDV Disparities, Supervised Visitation and Child Witness to Violence: the spreadsheets include four separate pages (tabs for each page are at the bottom left hand side of the spreadsheet). The Rate Recommendation page is likely the most useful page on the spreadsheet. Here you can find the expenses that were used to model budgets for each tier/model. The Master UFR, Summary, and CAF pages provide the back-up materials analyzed to develop the rate recommendation model budgets.

For IPAE programs: the spreadsheet includes eight pages (tabs for each page are at the bottom left hand side of the spreadsheet). The first of these, Accommodation Rate, is where the model budget is provided for both a unit of direct service and a unit of outreach and development. Other pages provide the back-up materials analyzed to develop those unit rates.

Please note:

- If you downloaded spreadsheets prior to the afternoon of 10.12.16, clarifying edits have been made to both the IPAE and rape crisis spreadsheets and potential applicants should assure they are working with the most recent versions.
- For consistency in language, post public hearing the term "Model", which is used for the IPAE, community-based DV, SDV disparities, supervised visitation and child witness to violence rates (as in "Model A" rate, Model B" rate, etc.) will change to "Tier" which is the term used in the Rape Crisis Center rate.

*Q: I do not see my organization listed on the "Supporting Materials" spreadsheet sheet entitled "Master UFR." Why is that and what are the ramifications?*

A: Some agencies do not submit UFRs. Some agencies have submitted UFRs that combine multiple program models making it difficult/impossible to separate the costs associated with a single model. These were not included in the spreadsheet, which means that the information in the UFR was not included in the UFR analysis. It is important to note that although not all UFR information was used, all provider contract data was reviewed as a reasonability test. However, there are no other implications/consequences to not being listed on the UFR page of the spreadsheet.

*Q: How can we estimate how these rates will impact our current funding?*

A: These rates will go into effect after the new procurement is completed on July 1, 2017. Therefore, total contract values will be based on the results of that procurement and will depend upon the service type:

- For IPAE: contract values will depend upon the number of units of service – both direct service and outreach and development – applied for and awarded in contract negotiations.
- For Rape Crisis Centers: contract values will be based on the population and corresponding tier for the service area combined with “community presence add-ons” applied for and awarded in contract negotiations. (Please note: these rates will be applied only to *state funding*. Federal resources will not be provided through these accommodation rates but will be awarded through this procurement on a cost reimbursement basis.)
- For Child Witness to Violence, Supervised Visitation, and General Community Based: contract values will be based upon the proposed and awarded FTEs and corresponding model budget. Please note that the model budgets include an expected “match” that is specified for each model/level.
- For SDV Disparities: contract values will be based upon the proposed and awarded FTEs and corresponding model budget.

*Q: What time is the public hearing for this regulation?*

A: The public hearing for 101 CMR 429 will be held at noon on Friday, October 28, 2016, in the First Floor Conference Room, 100 Hancock Street, Quincy, MA.

#### New Questions and Answers as of October 21, 2016

*Q: I am having trouble understanding how these proposed rates will affect my current contract.*

A: Again, as stated above, these proposed rates will have **no impact** on current contracts.

These proposed rates will not go into effect until July 1, 2017. At that point, new contracts under a new procurement will be in place.

*Q: Once awarded a contract for a particular tier of funding, do our actual expenses need to correspond to the model budget?*

A: Model budgets were developed in order to derive the tiered rates. However, post award, if the requirements of the procurement are being met, then expenses do not need to correspond precisely to the model budget. It is up to the vendor to operationalize the rate contract they have been awarded.

As an example, if an applicant is awarded a Tier 4 (model 4) unit for general community based services, the model budget includes 3.5 “direct service” FTEs and .22 “management” FTE. If the program determines that it needs 4 direct service staff to deliver the services which have been applied for and awarded, but needs less

management time, the vendor is free to utilize the rate in that way. The only caveat to the utilization of awarded funds is that they must be used in accordance with the requirements and allowable services of the service model under which they are awarded.

Note: DPH continues to receive multiple questions asking how the rates for general community-based, children exposed to violence, SDV disparities, supervised visitation, and rape crisis centers would impact current contracts were they implemented now. As stated previously, it is difficult to provide this information because these proposed rates will not be implemented with current contracts and the upcoming procurement may alter program requirements in ways that will have an impact on their implementation. That said, DPH is offering examples in each model to demonstrate a cross-walk of current contracts with the new rates. These are not to be interpreted as actual funding impacts to any particular provider, but may be of assistance to potential applicants in understanding how the rates will be used.

ESTIMATED SAMPLE FISCAL IMPACT BY MODEL

Community Based DV:

	FY16 FTE on Attach 3	FY16 State Max Obligation (excluding flex funding)	Tier	Monthly	Annual (excluding flex funding)
Program A:	3.80	\$257,988	4	\$20,505	\$246,060
Program B:	4.92	\$207,098	5	\$23,443	\$281,314
Program C:	6.23	\$315,706	8	\$32,162	\$385,948

Supervised Visitation

	FY16 FTE on Attach 3	FY16 State Max Obligation	Tier	Monthly	Annual
Program A:	1.47	\$92,272	3	\$8,011	\$96,131
Program B:	1.93	\$120,902	4	\$10,610	\$127,319

Child Witness to Violence

	FY16 FTE on Attach 3	FY16 State Max Obligation	Tier	Monthly	Annual
Program A:	0.98	\$78,725	1	\$5,396	\$64,749
Program B:	1.61	\$90,968	3	\$10,458	\$125,491

Refugee Immigrant Safety Program/SDV Equity

	FY16 FTE on Attach 3	FY16 State Max Obligation	Tier	Monthly	Annual
Advocacy Program A:	1.00	\$53,039	4	\$5,801	\$69,609
Advocacy Program B:	0.57	\$37,351	2	\$3,016	\$36,197
Legal Program A:	1.16	\$103,057	4	\$8,794	\$105,526

## Rape Crisis Center

FY16

	Region Population	State Max Obligation (excluding federal funds)	Tier	Community Add-On Units	Monthly	Annual (excluding federal funds)
Program A:	776,421	\$328,139	4 - dual agency	11	\$35,060	\$420,718
Program B:	340,575	\$375,789	6 - dual agency	6	\$21,374	\$256,490
Program C:	360,568	\$228,373	6 - stand alone agency	-	\$19,138	\$229,652
Program D:	87,130	\$164,307	7 - dual agency	5	\$15,090	\$181,086

## Intimate Partner Abuse Education

FY17

FY17

FY17

	FTE on Attach 3	State Max Obligation	Offsets	Units	Outreach & Development Units	Monthly	Annual (monthly minus Offset)
Program A:	2.09	\$74,858	\$52,672	4	3	\$15,195	\$129,668
Program B:	1.49	\$77,729	\$113,003	3	2	\$11,308	\$22,693